#### الجمهورية الجزائرية الديمقراطية الشعبية

#### The People's Democratic Republic of Algeria

Ministry of Higher Education and Scientific Research University of May 8, 1945 \* Guelma\* Faculty of Economic Sciences, Business and Management Sciences

وزارة التعليم العالي والبحث العلمي

جامعة 8 ماي 1945 -قالمة

كلية العلوم الاقتصادية، التجارية وعلوم التسيير

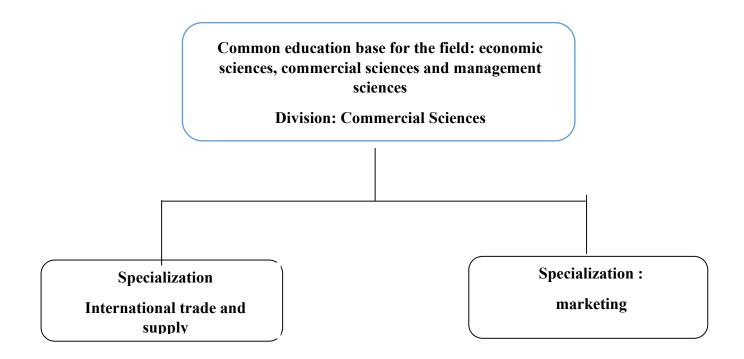
**Department of Commercial Sciences** 

# Technical card to present the training in the Bachelor of Commercial Sciences Division L M D

The enterprise	The college	Division	
University of May 8, 1945 *	Faculty of Economic Sciences,	Commercial Sciences	
Guelma*	Business and Management	Department	
	Sciences		

## 1- The framework and objectives of the formation:

## 1-1- General organization of the formation:



#### 2-1- configuration goals:

This formation falls within the framework of (LMD) certificates, which allows the student to obtain theoretical and applied knowledge through:

- Increase students' knowledge and information.

Keeping students up to date with developments in the fields of knowledge.

- Raising the level of students' performance by providing them with theoretical and applied skills used in their specialization and increasing the student's ability to think creatively and creatively, enabling him to adapt to his level of knowledge and confront his problems and overcome them.
- Enabling the student to be aware of everything new in light of the tremendous technological progress in most areas of life, as well as providing them with various experiences, and then assisting in the process of manpower planning and development, which is an essential element of comprehensive development.
- Ability to work within a team.
- Control of the field related to commercial sciences.
- Controlling the fields related to international trade and its policies.
- The ability to control the techniques of international trade and its financing mechanisms.
- The ability to integrate into import and export operations.

The ability to supervise and supervise work teams in international negotiation processes.

Ability to control international supply and transportation techniques.

Introducing the student to the operations research methodology and formulating linear programs for some macroeconomic issues as real examples.

- Controlling fields related to the various applications of payment methods in foreign trade and their risks.
- The ability to control the mechanisms of international trade in goods and services.
- Developing the spirit of initiative and developing the spirit of responsibility.
- The ability to integrate into the commercial exchange operations in the international markets.

The ability to supervise and direct work teams specialized in import and export operations in the future.

## 2- Training program in the bachelor's degree in commercial sciences:

## **3-1-** The third semester:

Unit	Educational	Coefficient	Balance	Discourse	Oriented	Evaluation	
	Material				Business	The Exam	Continuous Evaluation
The basic education unit	Enterprise management	2	6	1,30	1,30	×	×
	Macroeconomics 1	2	6	1,30	1,30	×	×
	Analytical Accounting	2	5	1,30	1,30	×	×
Exploration Education Unit	Monetary economics and capital markets	2	4	1,30	1,30	×	×
	automatic notification 2	2	1	1,30	1,30	×	
Methodical Education Unit	Statistics 3	2	3	1,30	1,30	×	×
	Enterprise Mathematics	2	3	1,30	1,30	×	×
	Research methodology 2	1	1	1,30	1,30	×	
Horizontal education unit	foreign language 3	1	1	_	1,30	×	×

#### **3-2-** The fourth semester:

Unit	Educational	Coefficient	Balance	Discourse	Oriented	Evaluation	
	Material				Business	The	Continuous
						Exam	Evaluation
The basic education unit	Enterprise economy	2	6	1,30	1,30	×	×
	Macroeconomics 1	2	6	1,30	1,30	×	×
	public finance	1	4	1,30	_	×	
Exploration Education Unit	automatic notification 2	2	3	1,30	1,30	×	×
Methodical Education Unit	marketing	2	5	1,30	1,30	×	×
	financial mathematics	2	5	1,30	1,30	×	×
Horizontal education unit	Work ethics and anti-corruption	1	1	1,30	-	×	